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**Public-Private Partnerships Need an Overhaul: Just One in Three Cyber Decision-Makers Find Them Very Effective**

*When asked to grade current efforts, cyber decision-makers give “C’s” for coordinating incident response, protecting critical infrastructure, and identifying systemic risk*

**Alexandria, Va., May 23, 2022** – Ninety-three percent of cyber decision-makers say public-private partnerships are vital to national defense, but only 34 percent believe they are very effective, according to a new study from [MeriTalk](#), government IT’s top digital platform, and [RSA Conference](#), the world’s leading information security conferences and expositions. When asked to grade current efforts, cyber decision-makers give public-private partnerships “C’s” for coordinating incident response, protecting critical infrastructure, and identifying systemic risk – one of the biggest threats they see to national and economic security.

The study – which surveyed 100 Federal and 100 private sector cybersecurity decision-makers – found that data privacy concerns and trust issues hold public-private partnerships back.

Ninety-two percent of organizations are actively sharing information with partners, yet 43 percent of organizations feel it is more common for the private sector to share threat information with the government than the other way around. The study found 69 percent of cybersecurity decision-makers say there is reticence in their organization around cybersecurity information sharing.

Most agree a government-led partnership is the way forward, but there is little consensus on the best approach. The ideal ways for public and private organizations to work together to reduce cyber risk are – a government-led committee of private and public cybersecurity leaders (29 percent), government-issued directives for both public and private organizations (21 percent), a private organization-led committee of public and private cybersecurity leaders (20 percent), and both sectors working individually, only sharing information that is believed relevant (23 percent).



Private sector decision-makers significantly prefer a government-led committee (35 percent to 22 percent), while public sector decision-makers significantly prefer for both sectors to work individually (30 percent to 15 percent).

“Improving communication and trust between the public and private sectors is key to reducing cybersecurity risks,” said Nicole Burdette, principal, MeriTalk. “From MeriTalk’s perspective at the heart of government IT, it’s gratifying to see cyber decision-makers say President Biden’s Cybersecurity Executive Order prompted their organization to review internal processes and rethink the way they collaborate with public and private sector partners.”

“It’s encouraging that the data illustrates a general appreciation and respect for public-private partnerships and the role they play in reducing cyber risk. Given the increase in cyberattacks worldwide, it’s critically important for public and private sectors to find common ground, create a sustainable blueprint, execute on sharing information across the ecosystem, and make these partnerships work,” said Linda Gray Martin, Vice President, RSA Conference. “With this research, RSA Conference 2022 next month, and ongoing conversations with information sharing groups, RSA Conference will continue to serve as a place for the exchange of ideas and sharing of information across both sectors.”

Going forward, 95 percent say improved information sharing will provide critical insight in an interconnected world and 97 percent feel successful public-private partnerships are key to their organization’s cyber resilience. The report recommends public and private sector cyber decision-makers mend the gap by:

- Clarifying leadership and responsibilities – starting with a unified strategy that bridges both sectors
- Making information sharing a two-way street – restructuring reporting procedures and appointing a single point of contact to streamline communication
- Building trust – solidifying data privacy expectations and considering mutual trust agreements to combat hesitancy
- Thinking holistically – modernizing legacy systems, adopting identity strategies, and implementing zero trust architectures to strengthen joint resilience



The *Reimagining Public-Private Partnerships: Minimizing Systemic Risk and Transforming National Cybersecurity Resilience* report is based on an online survey of 100 Federal and 100 private sector cybersecurity decision-makers in April and May 2022. The study is underwritten by [Keeper Security](#), [Recorded Future](#), [SentinelOne](#), and [Cofense](#). The report has a margin of error of  $\pm 6.93$  percent at a 95 percent confidence level. To review the full findings, visit: <https://www.meritalk.com/study/reimagining-public-private-partnerships/>

### **About MeriTalk**

The voice of tomorrow's government today, MeriTalk is government IT's top digital platform. Our award-winning editorial team and world-class events and research staff produces unmatched news, analysis, and insight. The goal: more efficient, responsive, and citizen-centric government. MeriTalk connects with an audience of 160,000 Federal community contacts. For more information, visit [www.meritalk.com](http://www.meritalk.com) or follow us on Twitter, @MeriTalk. MeriTalk is a [300Brand](#) organization.

### **About RSA Conference**

RSA Conference is the premier series of global events and year-round learning for the cybersecurity community. RSAC is where the security industry converges to discuss current and future concerns and have access to the experts, unbiased content and ideas that help enable individuals and companies advance their cybersecurity posture and build stronger and smarter teams. Both in-person and online, RSAC brings the cybersecurity industry together and empowers the collective "we" to stand against cyberthreats around the world. RSAC is the ultimate marketplace for the latest technologies and hands-on educational opportunities that help industry professionals discover how to make their companies more secure while showcasing the most enterprising, influential, and thought-provoking thinkers and leaders in cybersecurity today. For the most up-to-date news pertaining to the cybersecurity industry visit [www.rsaconference.com](http://www.rsaconference.com). Where the world talks security.